

Submitted to: Romeoville Athletic Center
Attention: Noel Maldonado

August 10, 2020

VENDING SERVICE PROPOSAL

- **INTRODUCTION**

All Around Vending Company, Inc. has been providing our clients with the highest level of vending services for more than 20 years. Our commitment is based on the assumption that customer satisfaction is the only measure of success. All Around Vending Company is built on dependability, professionalism, quality products, and an unequalled communication program. These are the cornerstones of our business.

It is our goal to identify your unique preferences and match them with the right products and services. Romeoville Athletic Center deserves attractively clean equipment filled with the products you and your employee's desire. Satisfied customers are our most valuable assets. All Around Vending Company, Inc. is honored to present this proposal and invites you to review our plan to serve you.

- **QUALITY**

All Around Vending Company selects only the finest and freshest products from our diverse menu, which meets our rigid standards for quality. From our assorted pastries to our snacks and candy items, our menu is rotated on a regular basis. Date coding of all food items ensures that products from our equipment will be delicious. We welcome your suggestions for new selections to compliment our regular rotation of products.

- **EQUIPMENT**

(1) **Snack Machines:**

5 wide, 40 selection glass front machines with dollar bill acceptor.

BIG GRABS	\$1.50 / each
CANDY	\$1.50 / each
PASTRIES	\$1.50 / each
COOKIES	\$1.50 / each

Optional (2) glass front bottle machines

- **COMMISSION**

20% for all snack sales.

25% for all beverage sales.

Commission will be paid on a quarterly basis unless another time frame is agreed upon.

- **COMMUNICATION**

Our route person should check-in with you or your staff to accommodate refunds and requests. We will arrange for convenient review to discuss our performance, and we welcome your suggestions. To assure your complete satisfaction, Mr. Tom Hilton will always be available if you need anything.

- **DEPENDABILITY**

All Around Vending Company is committed to providing the finest available service to Romeoville Athletic Center. Our comprehensive service program includes preplanned visits and our service staff is on call to respond to your service requests. All Around Vending Company has very definitive procedures for keeping the equipment clean and working. We replace parts that may be worn or malfunction on a regular basis and all machines have lights and labeling to keep them attractive. Your employees will enjoy a vending service that provides clean, filled and working machines at all times.

- **PROFESSIONALISM**

Romeoville Athletic Center has requirements that need to be identified by All Around so that we can thoroughly service your account. Our courteous office staff provides the vital link that allows our employees to promptly execute the solutions that meet those requirements. All Around representatives will look and act professional when servicing your business. It is the positive attitude of all of our employees that makes the professional difference.

- **SCHEDULE**

If at any time you should require a service call other than scheduled, our cellular phone numbers are available for immediate response while we are in the field 7 days a week.

- **TERMS & CONDITIONS**

This agreement is made on July 30, 2020 between All Around Vending hereinafter referred to as "Vendor" and Romeoville Athletic Center referred to as "Client".

In consideration of the mutual covenants and conditions hereinafter contained, it is agreed as follows:

VENDOR

- A.) Will provide all maintenance and upkeep of the equipment.
- B.) Vendor will notify the client in writing 30 days prior to removing the equipment in the event of a gross failure on the part of the client.

CLIENT

- A.) Agrees to furnish electrical outlets at no charge.
- B.) Will contact vendor if problems arise.
- ~~C.) Will not allow other types of Food/ Snack/ Drink machines on the premises.~~
- D.) ~~In the event that there is a gross failure on the part of the vendor to satisfy the client, the client will give 30 day written notice to the vendor for the removal of the equipment.~~ Vendor will remove equipment at Vendor's cost on 30 day written notice from client.

- **SUMMARY**

If quality, communication, dependability and professionalism are the desired characteristics of your future vending service, then we believe that All Around Vending would like an opportunity to earn your business. We believe that we can provide the service that is needed at Romeoville Athletic Center. We look forward to a long-term business relationship between Romeoville Athletic Center and All Around Vending.

Sincerely,

Tom Hilton