

Open-End (Equity) Lease Rate Quote

Date 04/25/2018

Quote No: 3869224

quote

AE/AM LST

Unit #

Year 2018 Make Ford Model Sedan Police Interceptor

Series Base All-wheel Drive

Prepared For: Village of Romeoville

Vehicle Order Type Ordered Term 60 State IL Customer# 548192

chicle Order Type Order	red	Term 60 State IL Customer# 548192		
\$ 37,983.00		Capitalized Price of Vehicle ¹	5 5	gments contained in the signed or ordered under this signed quote
\$ 0.00		License and Certain Other Charges State IL		
\$ 103.00		Initial License Fee		
\$ 0.00	*	Registration Fee	Order Information	
\$ 300.00		Other: (See Page 2)	Driver Name 14-16 Week	s Plus Upfit
\$ 0.00		Capitalized Price Reduction	Exterior Color (0 P) Dark E	Blue
\$ 0.00	*	Tax on Capitalized Price Reduction	Interior Color (0 I) Charco	al Black w/Heavy-Duty Cloth Front
\$ 0.00		Gain Applied From Prior Unit	Lic. Plate Type Unknown	
\$ 0.00	*	Tax on Gain On Prior	GVWR 0	
\$ 0.00	*	Security Deposit		
\$ 0.00		Tax on Incentive(Taxable Incentive Total : \$0.00)		
\$ 38,386.00		Total Capitalized Amount (Delivered Price)		
\$ 639.74		Depreciation Reserve @ 1.6666%		
\$ 126.55		Monthly Lease Charge (Based on Interest Rate - Subject	ct to a Floor) ²	
\$ 766.	.29	Total Monthly Rental Excluding Additional Services		
		Additional Fleet Management		
		Master Policy Enrollment Fees		
\$ 0.	.00	Commercial Automobile Liability Enrollment		
		Liability Limit \$0.00		
\$ 0.	.00	Physical Damage Management	Comp/Coll Deductible	0/0
\$ 0.	.00	Full Maintenance Program ³ Contract Miles <u>0</u>	OverMileage Charge	<u>\$ 0.00</u> Per Mile
		Incl: # Brake Sets (1 set = 1 Axle) 0	# Tires <u>0</u>	Loaner Vehicle Not Included
\$ 0.00		Additional Services SubTotal		
\$ 0.00		Use Tax 0.0000%	State	
\$ 766.29		Total Monthly Rental Including Additional Services		
\$ 1.60		Reduced Book Value at 60 Months		
\$ 400.00		Service Charge Due at Lease Termination		

Quote based on estimated annual mileage of 15,000

(Current market and vehicle conditions may also affect value of vehicle)

(Quote is Subject to Customer's Credit Approval)

Notes

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Open - End (Equity) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Open - End (Equity) Lease Agreement with respect to such vehicle.

ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.

Lessee hereby authorizes this vehicle order, agrees to lease the vehicle on the terms set forth herein and in the Master Equity Lease Agreement and agrees that Lessor shall have the right to collect damages in the event Lessee fails or refuses to accept delivery of the ordered vehicle.

Lessee certifies that it intends that more than 50% of the use of the vehicle is to be in a trade or business of the Lessee.

LESSEE Village of Romeoville

BY TITLE DATE

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^{*} INDICATES ITEMS TO BE BILLED ON DELIVERY.

¹ Capitalized Price of Vehicle May be Adjusted to Reflect Final Manufacturer's Invoice. Lessee Hereby Assigns to Lessor any Manufacturer Rebates And/Or Manufacturer Incentives Intended for the Lessee, Which Rebates And/Or Incentives Have Been Used By Lessor to Reduce the Capitalized Price of the Vehicle.

² Monthly Lease Charge Will Be Adjusted to Reflect the Interest Rate on the Delivery Date (Subject to a Floor).

³ The inclusion herein of references to maintenance fees/services are solely for the administrative convenience of Lessee. Notwithstanding the inclusion of such references in this [Invoice/Schedule/Quote], all such maintenance services are to be performed by Enterprise Fleet Management, Inc., and all such maintenance fees are payable by Lessee solely for the account of Enterprise Fleet Management, Inc., pursuant to that certain separate [Maintenance Agreement] entered into by and between Lessee and Enterprise Fleet Management, Inc.; provided that such maintenance fees are being billed by Enterprise FM Trust, and are payable at the direction of Enterprise FM Trust, solely as an authorized agent for collection on behalf of Enterprise Fleet Management, Inc.



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Aftermarket Equipment Total

Description	(B)illed or (C)apped	Price
Per AME From Chief Turvey: \$7,736	С	\$ 7,736.00
Total Aftermarket Equipment Billed		\$ 0.00
Total Aftermarket Equipment Capitalized		\$ 7,736.00
Aftermarket Equipment Total		\$ 7,736.00

Other Totals

Description	(B)illed or (C)apped	Price
Initial Administration Fee	С	\$ 100.00
Courtesy Delivery Fee	С	\$ 200.00
Total Other Charges Billed		\$ 0.00
Total Other Charges Capitalized		\$ 300.00
Other Charges Total		\$ 300.00



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VEHICLE INFORMATION:

2018 Ford Sedan Police Interceptor Base All-wheel Drive - US

Series ID: P2M

Pricing Summary:

	INVOICE	MSRP
Base Vehicle	\$ 27,783.00	\$ 29,400.00
Total Options	\$ 4,479.00	\$ 4,715.00
Destination Charge	\$ 875.00	\$ 875.00
Total Price	\$ 33,137.00	\$ 34,990.00

SELECTED COLOR:

Exterior: LK - (0 P) Dark Blue

Interior: RW - (0 I) Charcoal Black w/Heavy-Duty Cloth Front Bucket Seats/Vinyl Rear

SELECTED OPTIONS:

CODE	DESCRIPTION	INVOICE	MSRP
44J	Transmission: 6-Speed Automatic	Included	Included
500A	Preferred Equipment Package 500A	NC	NC
65G	Front-Door Ballistic Door-Panels (Lvl IV+)	\$ 4,479.00	\$ 4,715.00
99K	Engine: 3.7L Ti-VCT V6 (FFV)	Included	Included
LK_01	(0 P) Dark Blue	NC	NC
PAINT	Monotone Paint Application	STD	STD
PNTTBL01	Paint Table : Primary	\$ 0.00	\$ 0.00
R	Heavy-Duty Cloth Front Bucket Seats/Vinyl Rear	Included	Included
RW_01	(0 I) Charcoal Black w/Heavy-Duty Cloth Front Bucket Seats/Vinyl Rear	NC	NC
STDRD	Radio: AM/FM/CD/MP3 Capable	Included	Included
STDTR	Tires: P245/55R18 AS BSW	Included	Included
STDWL	Wheels: 18" x 8" Steel w/Hub Cover	Included	Included

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CONFIGURED FEATURES:

Body Exterior Features:

Number Of Doors 4

Rear Cargo Door Type: trunk

Driver And Passenger Mirror: power remote manual folding side-view door mirrors

Convex Driver Mirror: convex driver and passenger mirror

Skid Plates: skid plates Door Handles: black

Front And Rear Bumpers: body-coloured front and rear bumpers

Body Material: fully galvanized steel body material

Grille: black grille
Convenience Features:

Air Conditioning manual air conditioning

Air Filter: air filter

Cruise Control: cruise control with steering wheel controls

Trunk/Hatch/Door Remote Release: power cargo access remote release

Power Windows: power windows with driver 1-touch down

Auto Locking: auto-locking doors

Steering Wheel: steering wheel with manual tilting, manual telescoping

Adjustable Pedals: power adjustable pedals

Day-Night Rearview Mirror: day-night rearview mirror

Driver and Passenger Vanity Mirror: driver and passenger-side visor mirrors

Overhead Console: mini overhead console with storage

Glove Box: locking glove box

Driver Door Bin: driver and passenger door bins

Driver Footrest: driver's footrest

Retained Accessory Power: retained accessory power Power Accessory Outlet: 2 12V DC power outlets

Entertainment Features:

radio AM/FM stereo with seek-scan, single in-dash CD player

MP3 Player: CD-MP3 decoder

Speed Sensitive Volume: speed-sensitive volume

Steering Wheel Radio Controls: steering-wheel mounted audio controls

Speakers: 8 speakers

1st Row LCD: 1 1st row LCD monitor Antenna: integrated roof antenna

Lighting, Visibility and Instrumentation Features:

Headlamp Type projector beam halogen headlamps

Front Wipers: variable intermittent wipers

Front Windshield Visor Strip: front windshield visor strip

Rear Window Defroster: rear window defroster

Tinted Windows: light-tinted windows

Dome Light: dome light with fade

Front Reading Lights: front reading lights

Variable IP Lighting: variable instrument panel lighting

Display Type: analog display Tachometer: tachometer

Low Tire Pressure Warning: low-tire-pressure warning

Trip Computer: trip computer Trip Odometer: trip odometer

Water Temp Gauge: water temp. gauge Engine Hour Meter: engine hour meter

Clock: in-radio display clock Systems Monitor: systems monitor

Check Control: redundant digital speedometer Rear Vision Camera: rear vision camera Oil Pressure Warning: oil-pressure warning

Battery Warning: battery warning Lights On Warning: lights-on warning

Key in Ignition Warning: key-in-ignition warning

Low Fuel Warning: low-fuel warning

Low Washer Fluid Warning: low-washer-fluid warning

Door Ajar Warning: door-ajar warning Trunk Ajar Warning: trunk-ajar warning Brake Fluid Warning: brake-fluid warning

Safety And Security:

ABS four-wheel ABS brakes

Number of ABS Channels: 4 ABS channels

Brake Assistance: brake assist Brake Type: four-wheel disc brakes

Vented Disc Brakes: front ventilated disc brakes

Spare Tire Type: full-size spare tire

Spare Tire Mount: spare tire mounted inside under cargo

Driver Front Impact Airbag: driver and passenger front-impact airbags
Driver Side Airbag: seat-mounted driver and passenger side-impact airbags
Overhead Airbag: Safety Canopy System curtain 1st and 2nd row overhead airbag

Occupancy Sensor: front passenger airbag occupancy sensor Height Adjustable Seatbelts: height adjustable front seatbelts

Seatbelt Pretensioners: front seatbelt pre-tensioners

Side Impact Bars: side-impact bars

Rear Child Safety Locks: rear child safety locks
Electronic Stability: AdvanceTrac electronic stability
Traction Control: ABS and driveline traction control

Front and Rear Headrests: manual adjustable front head restraints

Seats And Trim:

Seating Capacity max. seating capacity of 5 Front Bucket Seats: front bucket seats

Number of Driver Seat Adjustments: 8-way driver and passenger seat adjustments

Reclining Driver Seat: manual reclining driver and passenger seats
Driver Lumbar: manual driver and passenger lumbar support

Driver Height Adjustment: power height-adjustable driver and passenger seats

Driver Fore/Aft: power driver and passenger fore/aft adjustment Driver Cushion Tilt: power driver and passenger cushion tilt

Rear Seat Type: rear 60-40 bench seat

Rear Folding Position: rear seat fold-forward seatback

Leather Upholstery: cloth front seat upholstery Rear Seat Material: vinyl rear seat upholstery Headliner Material: full cloth headliner

Floor Covering: full vinyl/rubber floor covering

Shift Knob Trim: urethane shift knob Interior Accents: chrome interior accents Cargo Space Trim: carpet cargo space Trunk Lid: carpet trunk lid/rear cargo door

Cargo Light: cargo light

Standard Engine:

Engine 305-hp, 3.7-liter V-6 (regular gas)

Standard Transmission:

Transmission 6-speed automatic w/ OD