

April 29, 2021

Village of Romeoville Attn: Chris Drey Director of Public Works 615 Anderson Drive Romeoville, IL 60446

Dear Chris,

We would like to thank you and your staff for meeting with us over these last few months. It has been a pleasure working with you and your staff at Village of Romeville. It is our primary focus to deliver the best experience combining customer service with excellent LED products and expert installation.

We have been in the LED business for 20+ years and have partnered with The ComEd Service Provider Extra Electric LED to deliver professional auditors and LED installers who work directly with the ComEd incentive program to get our customers the highest incentives available. We have worked diligently to get the most incentives available for the Village of Romeoville.

The Village of Romeoville Projects: (note: prevailing rates included)

- 1. Public Works
 - a. Total Project: \$52,911.79
 - b. Total ComEd Incentives (Small Business and Standard Program): \$40,659.90
 - c. Total Out of Pocket Cost to Village: \$12,251.89
- 2. Pole Building
 - a. Total Project: \$10,207.58
 - b. Total ComEd Incentives (Small Business): \$7,653.00
 - c. Total Out of Pocket Cost to Village: \$2,554.58
- 3. Rec Center
 - a. Total Project: \$58,939.85
 - b. Total ComEd Incentives (Small Business and Standard Program): \$48,374.50
 - c. Total Out of Pocket Cost to Village: \$10,565.35
- 4. Fire Station #2
 - a. Total Project: \$7,454.58
 - b. Total ComEd Incentives (Small Business): \$4,069.80
 - c. Total Out of Pocket Cost to Village: \$3,384.78
- 5. TOTAL ALL PROJECTS
 - a. Total Project: \$129,513.80
 - b. Total ComEd Incentives (Small Business and Standard Program): \$100,757.20
 - c. Total Out of Pocket Cost to Village \$28,756.60

Please find attached the following documents for your projects:

- 1. Invoice for Public Works Project
 - Romeoville, Public Works Lighting Retrofit Proposal Standard Program Romeoville, Public Works ComEd Assessment Report Small Business Program
- 2. Invoice for Pole Building
 - Romeoville, Pole Building ComEd Assessment Report Small Business



- 3. Invoice for Rec Center Romeoville, Rec Center Lighting Retrofit Proposal- Standard Program Romeoville, Rec Center ComEd Assessment Report- Small Business
- 4. Invoice for Fire Station #2
 Romeoville, Fire Station #2 ComEd Assessment Report Small Business
- 5. Certificate of Insurance
- 6. Summary Sheet

We have worked with several municipalities. Please note the following as our references: Worked directly with Extra Electric LED:

- Dundee Township Park District:
 - o Ken Saveley, Facilities Manager, (847)428-7131 x1201
- Village of Carpentersville:
 - o Eric Langlo, Public Buildings Superintendent, (224)293-1653
 - o Humberto Garcia, Village Board Manager, (847)800-5124

Worked directly with Shannon Sak:

- Village of Gardner:
 - o Mayor Mike Serena, (815)274-7534
- Harvey Park District:
 - o Dr. Kisha McCaskill, Executive Director, (708)331-3857

If you have any questions, please do not hesitate to contact me. We look forward to working with the Village of Romeoville. Thank you for your consideration.

Sincerely,

Shannon Sak